### ATTACHMENT C

# INDEFINITE DELIVERY INDEFINITE QUANTITY (IDIQ)

## DIRECT LABOR RATES, INDIRECT RATES AND FEE MATRICES

RFP NNH17579608R

#### IDIQ DIRECT LABOR RATES, INDIRECT RATES AND FEE/PROFIT MATRICES

Task Plan proposals must utilize the not-to-exceed rates and factors delineated below for pricing all task orders contemplated or issued in accordance with the "Task Ordering Procedure" and "Supplemental Task Ordering Procedures" clauses of the contract. All Task Orders issued will be applied to the guaranteed minimum quantity and maximum quantity as provided in "Minimum/Maximum Amount of Supplies or Services" clause.

#### 1. PRIME DIRECT LABOR RATE MATRIX (For All Task Orders):

The Prime Contractor shall not exceed the direct labor rates as specified below for pricing all task orders:

**Labor	Base Period	Option 1	Option 2	Option 3	Option4
Categories	*GFY 18 ^HR Rate	GFY 19 HR Rate	GFY 20 HR Rate	GFY 21 HR Rate	GFY 22 HR Rate
		1.7			

<sup>\*\*</sup>Labor Categories - The Offeror shall provide Prime direct labor categories, in accordance with the Position Oualifications in Section 6 of this attachment.

<sup>\*</sup>GFY = Government Fiscal Year

<sup>^</sup>HR = Hourly Rate: These are not-to-exceed rates to be used for task order pricing purposes only for the Prime Contractor direct labor hours. The Contractor may propose lower rates when pricing task orders.

#### 2. PRIME COST ESTIMATING RELATIONSHIPS (For All Task Orders):

The Prime Contractor shall not exceed the cost estimating relationships (CERs) rates or factors specified below for deriving/pricing Other Direct Costs (ODCs), if applicable, on all task orders:

****CERs	Base of Application	Base Period GFY 18	Option 1 GFY 19	Option 2 GFY 20	Option 3 GFY 21	Option 4 GFY 22

\*\*\*\* CERs – If applicable, the Offeror shall complete all Prime ODC categories and rates/factors that are proposed using a CER, such as management percentages or computer/IT fees. Clearly delineate the base of application. If not applicable, insert "NONE".

#### 3. PRIME INDIRECT COST RATE MATRIX (For All Task Orders):

The Prime Contractor shall not exceed the indirect rates as specified below for pricing all task orders:

***Indirect Rate Categories	Base of Application	Base Period GFY 18	Option 1 GFY 19	Option 2 GFY 20	Option 3 GFY 21	Option 4 GFY 22

\*\*\*Indirect Rate Categories - The Offeror shall complete all Prime indirect rate categories and rates that may be applied against direct and indirect costs under a task order in accordance with the contractor's accounting and estimating procedures. Clearly delineate the base of application and onsite versus offsite rates.

#### 4. PRIME FIXED FEE RATE MATRIX (For All CPFF issued Task Orders):

The Prime Contractor shall not exceed the fixed fee rate specified below for pricing all Cost-Plus-Fixed-Fee (CPFF) task orders:

*****Fixed Fee Rate	Base of Application	Base Period	Option 1	Option 2	Option 3	Option 4
		<b>GFY 18</b>	<b>GFY 19</b>	GFY 20	<b>GFY 21</b>	GFY 22

\*\*\*\*\* The Offeror shall complete the Prime's fixed fee rate that shall be used to calculate the fixed fee dollars for all task orders issued under the resultant contract. Clearly delineate the base of application.

## **5. PRIME INCENTIVE FEE RATE AND UNDER/OVER RUN SHARE RATIO** MATRIX (For All CPIF issued Task Orders):

The Prime Contractor shall not exceed the incentive fee rates and ratios specified below for pricing all Cost-Plus-Incentive-Fee (CPIF) task orders:

*****Incentive Fee Rates and Ratios	Base of Application	Base Period GFY 18	Option 1 GFY 19	Option 2 GFY 20	Option 3 GFY 21	Option 4 GFY 22
Minimum						
Target						
Maximum						
Under Run		\	\	\	\	\
Over Run		\	\	\	\	\

\*\*\*\*\* The Minimum, Target and Maximum incentive fee percentage rates shall be used to calculate the Prime incentive fee dollars for all CPIF task orders issued under the resultant contract. Clearly delineate the base of application. The share ratio (Government\Contractor) is used to determine the incentive fee amount that the contractor shall earn at task completion.

The Prime incentive fee dollars negotiated on each individual task order (minimum, target, and maximum) shall be divided between the technical and cost incentive fee pools as follows:

Technical Performance Pool - ??% and Cost Performance - ??%

## <u>6. SUBCONTRACTOR (Name-TBP) FULLY-LOADED LABOR RATE MATRIX (For All CPIF issuedTask Orders):</u>

The Prime Contractor shall not exceed the fully-loaded direct labor rates as specified below for pricing the Subcontractor labor hours on all task orders:

++Labor	Base Period	Option 1	Option 2	Option 3	Option 4
Categories	*GFY 18	<b>GFY 19</b>	<b>GFY 20</b>	<b>GFY 21</b>	GFY 22
	^HR Rate	HR Rate	HR Rate	HR Rate	HR Rate

++Labor Categories - The Offeror shall provide fully-loaded Subcontractor direct labor categories, in accordance with the Position Qualifications in Section 6 of this attachment. Clearly delineate onsite versus offsite rates.

\*GFY = Government Fiscal Year

**^HR = Hourly Rate: These are not-to-exceed fully-loaded rates to be used for pricing purposes only for the Subcontractor direct labor hours. The Contractor may propose lower rates when pricing task orders.** 

## 7. POSITION QUALIFICATIONS (For All Prime and Subcontractor Direct Labor Categories):

NOTE: TO BE PROPOSED (TBP) – A Position Qualification shall be proposed for each individual Prime Direct Labor Category included in Section 1 and each individual Subcontractor Direct Labor Category included in Section 6.